



Money Matters with Les Conway

Director/Financial Planner at Essentially Financial

The TRUTH about financial planning

I was asked a question recently. A frank question I might add.

With no beating around the bush, one of my regular Vlog viewers ploughed straight in with 'Les, is financial planning really as boring as it sounds?'

It was Paxmanesque in its delivery.

Well the truth is that it can be. Actually, let me qualify that because it's not totally straightforward.

It is if you're talking about financial planning per se, then yes it can be boring. But if you are talking about lifestyle financial planning, then that's a totally different and far more exciting kettle of fish.

I regularly use the phrase that 'although the money is important, it's what you do with it that really counts.' Some people may just want to spend their money sailing or jetting off on the holiday of a lifetime. Others may want to re-train to do something totally different in their working lives, or graduate with a degree in something they are interested in and which they feel will enrich their lives by learning. For someone like me, it's being able to pursue my passion for motorsports.



There are plenty of people out there who want to spend more time doing the things they love. It's making your money work for you to achieve your ambitions that makes lifestyle financial planning exciting.

Whatever your goal, dream or ambition is good lifestyle financial planning can be the key to unlocking it and helping you get what you really want out of life.

Life's short and again as I often say 'it has a nasty habit of biting you on the back of the neck when you least expect it'. So it pays to plan to make the most of it.

Watch this space where I'll soon be announcing some big news and on the same theme.

Thanks for reading.

Investments can fall as well as rise and you might get back less than you invested

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Bishops Walk House,
19-23 High Street, Pinner,
Middlesex HA5 5PJ

Telephone – **020 3137 5398**

Email – **admin@essentiallyfinancial.co.uk**

Website – **www.essentiallyfinancial.co.uk**

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